

Defining Games - Key Ingredients

- **Players:** who are the decision makers?
 - People? Governments? Companies? Somebody employed by a Company?...
- **Actions:** what can the players do?
 - Enter a bid in an auction? Decide whether to end a strike? Decide when to sell a stock? Decide how to vote?
- **Payoffs:** what motivates players?
 - Do they care about some profit? Do they care about other players?...



Defining Games - Two Standard Representations



- **Normal Form (a.k.a. Matrix Form, Strategic Form)** List what payoffs get as a function of their actions
 - It is *as if* players moved simultaneously
 - But strategies encode many things...

- **Extensive Form** Includes timing of moves (later in course)
 - Players move sequentially, represented as a tree
 - Chess: white player moves, then black player can see white's move and react...
 - Keeps track of what each player knows when he or she makes each decision
 - Poker: bet sequentially – what can a given player see when they bet?

Normal Form Games - The Standard Matrix Representation



- Writing a 2-player game as a **matrix**:
 - “row” player is player 1, “column” player is player 2
 - rows correspond to actions $a_1 \in A_1$, columns correspond to actions $a_2 \in A_2$
 - cells listing utility or payoff values for each player: the row player first, then the column

A Large Collective Action Game



- **Players:** $N = \{1, \dots, 10,000,000\}$
- **Action set** for player i $A_i = \{Revolt, Not\}$
- **Utility function** for player i :
 - $u_i(a) = 1$ if $\#\{j : a_j = Revolt\} \geq 2,000,000$
 - $u_i(a) = -1$ if $\#\{j : a_j = Revolt\} < 2,000,000$ and $a_i = Revolt$
 - $u_i(a) = 0$ if $\#\{j : a_j = Revolt\} < 2,000,000$ and $a_i = Not$

